

Medicare Basics:
What You Need to Know

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Matthew Costigan, CFP®, CPA/PFS
Principal and Senior Financial Advisor
mcostigan@hbkswealth.com



Donna Calfo Jones
Calfo Consulting
calfoconsulting@gmail.com
412-480-9956

Did You Know?

- 13% of Boomers believe that Medicare is free.
- 72% of Boomers don't know that most Americans with Original Medicare pay a monthly premium, copays and deductibles.
- Medical bills are one of the leading causes of bankruptcy for those over 65.
- 12% of Americans with Medicare are living with medical debt.

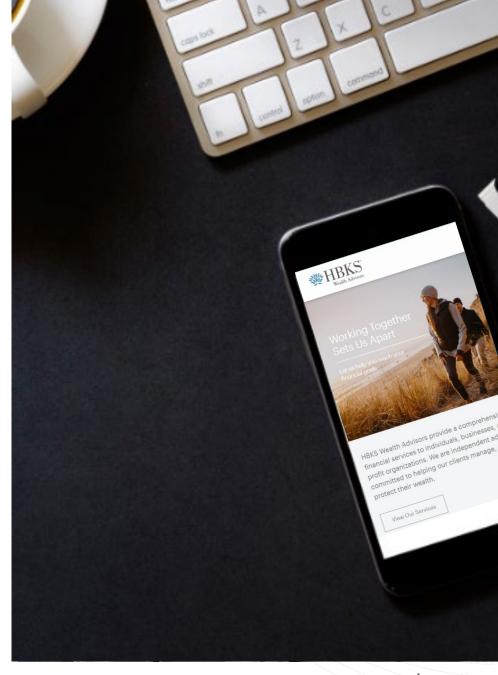






What We Will Discuss Today

- How Do I Apply
- Medicare Basics
- Gaps in Medicare
- Your Options
- Choosing the Right Plan
- Questions and Answers







Original Medicare

Part A

- Hospital Insurance
- Covers inpatient hospitalization, skilled nursing care, hospice and limited home health care.

Part B

- Medical Coverage
- Covers doctors, outpatient procedures, diagnostic testing, medical supplies and vaccines.





Eligibility

You must be:

- A U.S. Citizen and legal resident for at least 5 years in a row
- Age 65 or older, or
- Under 65 with a qualifying disability, or
- Have End Stage Renal Disease.







The Cost of Medicare

- Medicare is NOT free.
- It is financed by a portion of payroll taxes paid by employers and employees and,
- By monthly premiums deducted from Social Security checks.







The Cost of Medicare

Part A Cost	Part B Cost
No cost if you or your spouse worked a minimum of 10 years and paid at least 40 quarters of Medicare taxes	Standard monthly premium for 2021 is \$148.50
Others pay up to \$471 each month	Monthly premiums may be higher depending on your income





Gaps in Medicare

Monetary gaps (what you pay out-of pocket)

Part A

\$1,484 deductible

Part B

- \$203 deductible
- 20% coinsurance







Gaps in Medicare

Coverage Gaps (benefits not covered)

- NO Part D coverage
- NO vision coverage
- NO hearing coverage
- NO dental coverage







Original Medicare is Not Enough

You need more than Original Medicare so you can:

- Limit your out-of-pocket costs
- Fill the gaps in coverage
- Access additional wellness and support programs







Your Options

Original Medicare Plans

- Medigap (Medicare supplement)
- PDP (standalone drug plan)

OR

Medicare Advantage Plans

- Part C with drug
- Part C without drug





The Right Plan for You

Costs Premiums Out-of-pocket Coverage Doctor, hospital and drug networks **Drug limits** Company Your Reputation Plan Stability of plans





When You Can Enroll

Initial Enrollment Period (IEP)

Annual Election Period (AEP)

How long does it last?	When is it?	How often is it?
7 months	3 months prior to when you are first eligible	One time only
7 weeks	October 15 – December 7	Annually







Thank you!





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